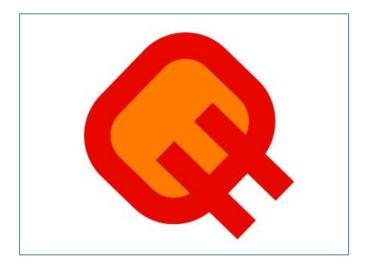


Small Hydro in Ontario, Canada

In the beginning.....

- Hydro-electric Power Commission -> Ontario Hydro
- Vertically integrated utility (generation, transmission and distribution)
- Also dozens of small municipal and industrial generators
- All of Ontario's electricity came from waterpower (1951)



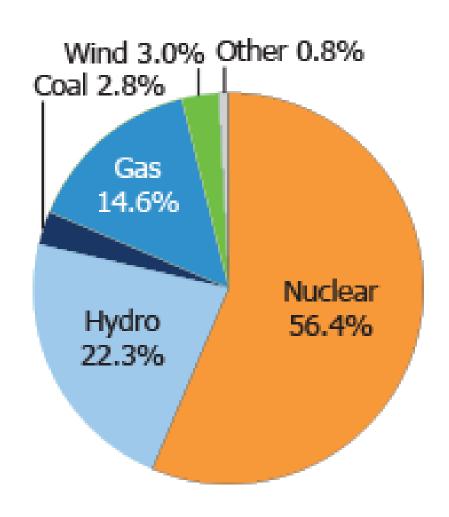
The era of large centralization

- 1946 515 hydro facilities in operation
- 1984 175 hydro facilities in operation
- Installed hydroelectric capacity grows from 2GW to 7.5GW
- Average installed hydroelectric plant capacity grows from 4MW to 40MW
- Total 35.8 GW including nuclear, gas, coal and wind





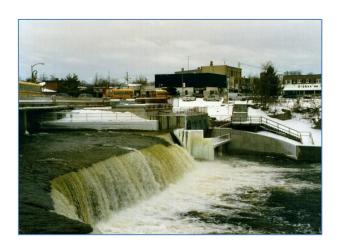
Ontario's 35.8 GW of Installed Capacity by Fuel Type (Nov. 2012, IESO)



The first modern small hydro renaissance...

- 1980's-1990's Ontario Hydro "Demand Supply Plan"
- Target of 1,000 MW of "Non-Utility Generation" from small hydro
- Long-term contracts (20-50 years)
- Formal "Small Hydro Program" across government
- 52 new/refurbished facilities 142MW
- Economic downturn (1990's) ended program





Market Commercialization

- In May 2002 Ontario opened both wholesale and retail electricity markets to competition (merchant generation)
- The vertically integrated utility (Ontario Hydro) was broken up into separate companies, with market dominance in generation and transmission
- Some large utility generation assets (hydro, nuclear) were sold
- Demand often exceeded supply and the "Invisible Hand" of market forces
- Wholesale electricity prices volatile (i.e. market worked)
- Political decision to freeze retail prices investment confidence lost

Government – backed procurement

- Requests for proposals for all renewables with annual targets
 - Competition based on price
 - Disproportionate administrative burden for small projects
- Renewables Standard Offer Program
 - Fixed price for small projects (<10MW)
 - Price differential by technology
 - Limited to low voltage connections
- Feed in Tariff Program
 - Fixed prices for all sizes of projects
 - First come-first served competition for capacity
 - Waterpower takes longer to build than other renewables

FIT for Waterpower

Fuel Type	Project Size	Contract Price	Indexation	Contract Term
Waterpower Projects	≤10MW > 10MW ≤ 50MW	13.1¢ / KWh 12.2¢ / KWh	20% (CPI) indexation to contract milestone commercial operation date	40 years
Fuel Type	Hours		Peak Incentive	Peak Disincentive
Waterpower	11 a.m. to 7 p.m. (business days)		35% increase in pricing	
			(1.35)	
Charles were an area			(1.55)	
Projects	After 7 p.m. to 10 a.	m.	(1.55)	10% decrease in

Unintended consequences

- Procurement of new sources (renewables/gas/hydro)
- Closing of coal-fired generation (was 25% of supply)
- Take or pay contracts
- Economic downturn (2008) and drop in demand
 ==> Surplus baseload generation
- Significant periods of "negative" prices (wholesale market still functions)
- Existing hydro facilities subject to "spot price"
- Results in requirement for contracts for existing operating stations

Key lessons learned

- What to avoid.....
 - One size models do not fit all
 - Boom and bust cycles do not work for long term investments
 - Race to connect hydro won't win
- What to advocate....
 - Long term targets implemented through measured annual procurements
 - Differential recognition of electricity attributes
 - Value to the ratepayer